



CITY OF HOUSTON

Sylvester Turner

Mayor

Jerry Adams
Chief Procurement Officer
P.O. Box 1562
Houston, Texas 77251-1562

T. 832.393.9126
<https://purchasing.houstontx.gov>

November 8, 2021

Subject: Letter of Clarification No. 6
Houston Airport System - Food and Beverage and Retail Concessions

Reference: Request for Proposals (RFP) No.: S76-T30019

To All Prospective Proposers:

This Letter of Clarification is issued to delete the following language from the RFP document:

I. Food and Beverage Package One:

1. Part II – Scope of Work/Specifications, 1.3 Airport Improvement Projects, Sections 1.3.2, 1.3.3, and 1.3.4, page 9
2. Part II – Scope of Work/Specifications, 1.4 Minimum Qualifications, Section 1.4.5.1, Second Sentence, page 10.

The City's public procurement process fosters effective broad-based competition for the public enterprise system. ~~The City believes that exclusivity arrangements between subconcessionaires during the procurement process are inconsistent with this objective.~~ Accordingly, Proposer may not take steps to restrict the ability of any subconcessionaire or potential subconcessionaire to participate as a subconcessionaire, with like brands or concepts or otherwise, to any other prime concessionaire submitting a proposal in response to this RFP or any other Airport News, Gift and Speciality Retail RFP issued by the City contemporaneously herewith. Proposer shall submit with its proposal EXHIBIT XVIII – "Certification Regarding Exclusive Subconcessionaire Agreements", contained in this RFP, FULLY EXECUTED BY PROPOSER AND ALL OF ITS SUBCONCESSIONAIRES

Council Members: Amy Peck Tarsha Jackson Abbie Kamin Carolyn Evans-Shabazz Dave Martin Tiffany D. Thomas Greg Travis Karla Cisneros Robert Gallegos Edward Pollard Martha Castex-Tatum Mike Knox David W. Robinson Michael Kubosh Letitia Plummer Sallie Alcorn

Controller: Chris Brown

3. Part III – Evaluation and Selection Process, 1.6 Evaluation Points, Section 1.6.10 – Local Preference Points, page 26.

II. Retail Package Two:

1. Part II – Scope of Work/Specifications, 1.3 Airport Improvement Projects Section 1.3.2 and 1.3.3, page 56.
2. Part II – Scope of Work/Specifications, 1.4 Minimum Qualifications, Section 1.4.5.1, Second Sentence, page 57.

The City's public procurement process fosters effective broad-based competition for the public enterprise system. ~~The City believes that exclusivity arrangements between subconcessionaires during the procurement process are inconsistent with this objective.~~ Accordingly, Proposer may not take steps to restrict the ability of any subconcessionaire or potential subconcessionaire to participate as a subconcessionaire, with like brands or concepts or otherwise, to any other prime concessionaire submitting a proposal in response to this RFP or any other Airport News, Gift and Speciality Retail RFP issued by the City contemporaneously herewith. Proposer shall submit with its proposal EXHIBIT XVIII – "Certification Regarding Exclusive Subconcessionaire Agreements", contained in this RFP, FULLY EXECUTED BY PROPOSER AND ALL OF ITS SUBCONCESSIONAIRES

3. Part III – Evaluation and Selection Process, 1.6 Evaluation Points, Section 1.6.9 – Local Preference Points, page 70.

This Letter of Clarification will be considered part of the solicitation referenced on the first page of this document. All revisions, responses, and answers incorporated into the Letter(s) of Clarification are collaboratively from both the Strategic Procurement Division and the Houston Airport System. It is the responsibility of each proposer to obtain any previous Letter(s) of Clarification associated with this solicitation. By submitting a response to this solicitation, proposers shall be deemed to have received all Letter(s) of Clarification and have incorporated them into this solicitation.

If you have any questions or if further clarification is needed regarding this Request for Proposals, please contact Bridget W. Cormier at bridget.cormier@houstontx.gov or 832.393.8715.

Regards,

DocuSigned by:

Jerry Adams

0DD358139A6F4C8...

Jerry Adams
Chief Procurement Officer

C: File # S76-T30019

Council Members: Amy Peck Tarsha Jackson Abbie Kamin Carolyn Evans-Shabazz Dave Martin Tiffany D. Thomas Greg Travis Karla Cisneros Robert Gallegos Edward Pollard Martha Castex-Tatum Mike Knox David W. Robinson Michael Kubosh Letitia Plummer Sallie Alcorn

Controller: Chris Brown

Council Members: Amy Peck Tarsha Jackson Abbie Kamin Carolyn Evans-Shabazz Dave Martin Tiffany D. Thomas Greg Travis Karla Cisneros
Robert Gallegos Edward Pollard Martha Castex-Tatum Mike Knox David W. Robinson Michael Kubosh Letitia Plummer Sallie Alcorn

Controller: Chris Brown